

Welcome: 2025 CBYRA AGM

Please Stand By, Meeting will start soon at 1 PM

Please edit your zoom Name to include Club/Class

CBYRA

Serving the Chesapeake Bay Sailing Community since 1919



Welcome: 2025 CBYRA AGM

For the benefit of new attendees:

- Who are the CBYRA Delegates:
 - Member Organizations
 - Clubs/OA's, Associations, and eligible Classes
 - CBYRA Board Members

President's Report

What is CBYRA:

- CBYRA is a US Sailing Area C Yacht Racing Association (YRA)
- As a subordinate organization, CBYRA follows the US Sailing governance and requirements
- CBYRA exists to ensure that sailing competition is conducted in a fair and consistent manner and is in compliance with US Sailing requirements
- This includes Race management and communication via NOR's & SI's, Race execution & scoring, and protest Judging. All of these must be in compliance with US Sailing requirements.

President's Report

Strategic Direction of CBYRA:

Serve and support the Chesapeake Bay Sailing community by;

- Promoting and Marketing the sport of Sailboat Racing;
- Educating New and Existing Racers;
- Grant Making.



President's Report

Created and sent many Race & Event Promotion Flyers



OA's report an uptick in event registration after Race Advertisements have been sent

President's Report

- Educating New and Existing Racers through Webinars
 - Sponsored by CBYRA and PHRF of the Chesapeake

Dave Perry	Racing Rules of Sailing - part 1	Jan 22,2025
Dave Perry	Racing Rules of Sailing - part 2	Jan ,23, 2025
Jahn Tihansky	Risk Management for Distance Racing - part 1	Jan 29, 2025
Jahn Tihansky	Risk Management for Distance Racing - part 2	Jan 30, 2025
Chelsea Carlson Freas	Weather - Sea Tactics - part 1	Feb 25, 2025
Chelsea Carlson Freas	Weather - Sea Tactics - part 2	Feb 26, 2025

President's Report

- Educating Race Officers through US Sailing Seminars
 - 69 Students plus Judges, Instructors, support personal

Date	Host	Seminar
2/1/2025	EYC	Judges Training - Protest Day
2/15/2025	EYC	Basic Race Management Seminar
3/1/2025	AYC	Advanced Race Management Seminar (ARMS)
3/8/2025	EYC	Basic Race Management Seminar
3/29/2025	FBYC	Basic Race Management Seminar

- CBYRA heavily subsidised these

President's Report

- Grants

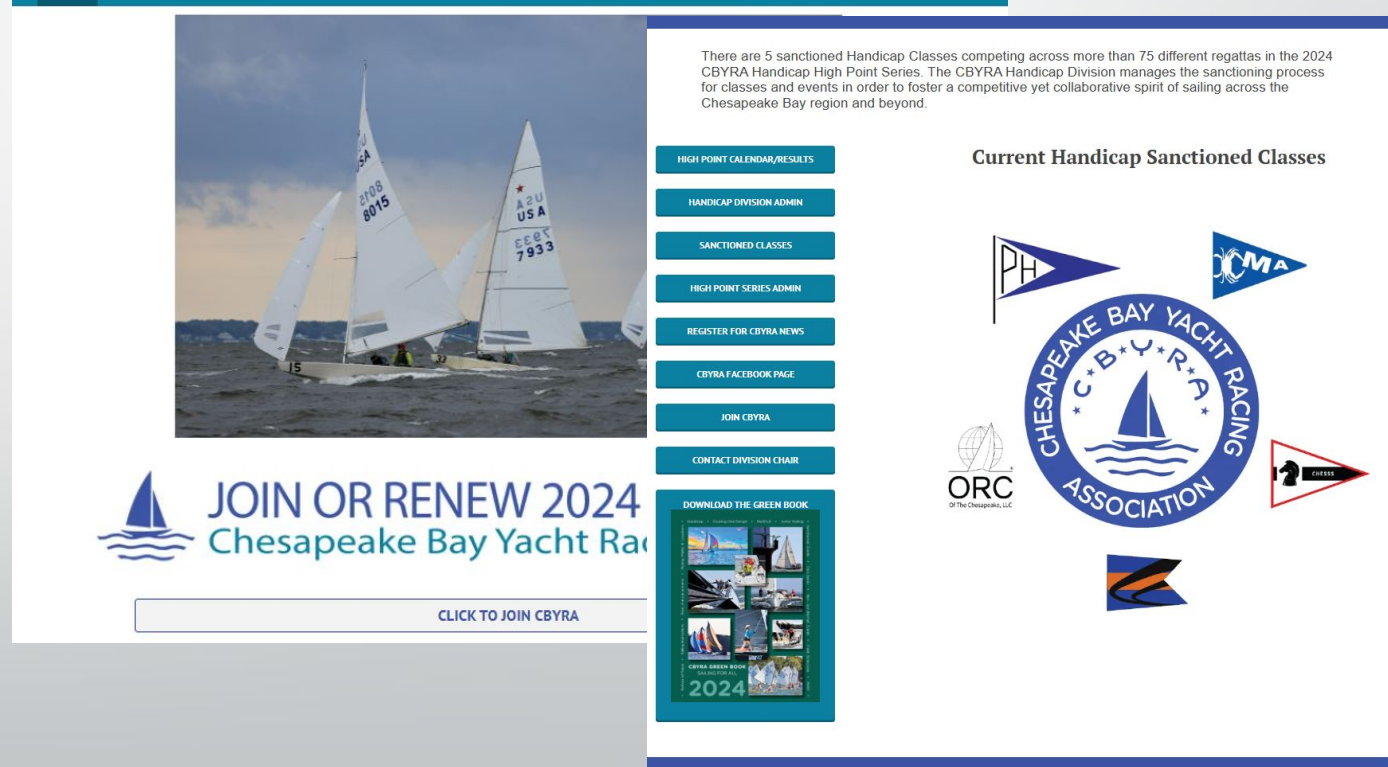
- Snipe N. American Championship
- 2 Chesapeake Sailor grants for Optimist Events
- Thayer Trophy Team CBYRA
- US Womens Match RAcing Championship
- J/105 Womens Regatta
- 3 Chesapeake Sailor grants for ILCA events
- J/105 Class GPS Based Race Mgt Demo Software
- 2024 US Sailing Team Racing Championship
- Junior Clinics



President's Report

Website Revamp "One stop shop" Continuous updates

- CBYRA Divisions
- CBYRA Rules
- Division Rules and Sanctioning Process*
- High Point Rules
- Member Services
- Grant Opportunities
- Etc.



President's Report

- High Point Scoring Tool
 - Up and running
 - Worked through some SW kinks & twists
 - Currently behind on 2025 scoring - should complete before the new year

[illegible]



President's Report

- High Point Scoring Tool Changes coming for 2026
 - Would like help from Classes/Clubs with results import and maintaining up to date scoring
 - Request to Clubs for Consistent Results Records
 - Scoring should be done using a Race Management Platform (YS, RN, RM, NS, CS, etc)
 - Race results need to be machine readable for ingest
 - Results must include Class, Sail #, Boat name, Skipper Last/First, CBYRA Member*, Finishing place
 - Course Length should be included for all Races
 - Please no results in PDF, screenshots, photo of paper race results printout, Textual Press release, etc



President's Report

- High Point Scoring Tool Changes coming for 2026
 - Integration with new CRM
 - Request to Competitors / Skippers
 - Please be consistent when registering for an event on an OA's Race Management Platform
 - Use same Last/First Name, Sail #, Boat Name etc
 - Any variations can result in multiple/unique records for a Skipper-Boat entity



President's Report

- A reminder to Clubs/OA's hosting multi-day events with daily Sanction numbers
 - The Club/OA must make those daily scores available
 - [CBYRA Event Rules and Responsibilities – CBYRA](#)
Rules for CBYRA Sanctioned Events --> B. Host Clubs Responsibilities

Multi-Day Regattas with Multiple Sanction Numbers:

- When a Host Club requests multiple sanction numbers for a multi-day regatta, they must publish results that clearly align with each sanctioned Event.
 - *Example: A three-day regatta with three sanction numbers must have results separated and totaled by day, ensuring that standings for each day are distinct.*
- If daily results are not published, CBYRA may use the overall regatta results for only one sanction number, and any additional sanctioned Events without separate results may be excluded from High Point scoring.



President's Report

- A reminder to Clubs/OA's hosting multi-day events with daily Sanction numbers
- Currently SBRW, 31st ASPR, and Patuxent Pursuit are scored as a single event using the cumulative score
- CBYRA has reached out to HYC, FBYC, and SMSA for the daily results/scores



President's Report

Regatta Promotion Standards

All Sanctioned Events Entitled to a Promotion Blast from CBYRA

CBYRA REGATTA CAMPAIGN ADVERTISING SPECIFICATIONS

To effectively and efficiently provide advertising and promotion of Club Regattas, **CBYRA requires a minimum of 10 days prior to your desired send date to create your advertisement via Constant Contact.** Please send all materials to receptionist@cbyra.org. CBYRA will need the following to create your campaign:

Choice 1: Already constructed PDF to upload:

- A one-page pdf with content that consists of:
 1. Regatta Title
 2. Regatta Date
 3. Concise information and instructions (less is more)
 4. Logos and photos incorporated – visuals are always a plus!
 5. Acceptable font size for viewing on all devices. (Printed fliers are a lot different than viewing electronically. Smallest typical acceptable font electronically is 12 – 14).
 6. Use font size, bolding, and colors to make your words pop
- **IMPORTANT: Do not put links into the pdf flier** that you send to us. If there are registration links, email addresses, social media url's, or Club urls' we will have to edit them out – they will not work properly on the upload and send. Please remove all links and any instructions to "click here" on your flier. We will take care of that below your flier display.
- Please supply the registration link and any other email contact addresses **separately** with your submission so that we can create a button on the campaign that contains that link, with instructions, below your uploaded pdf flier.
- **Give us a specific date you would like the Campaign to be sent out.**

Choice 2: Campaign constructed by CBYRA

The following is needed for CBYRA to create your regatta marketing campaign:

1. Title of event & hosting Club
2. Date of event
3. Catchy subject or marketing line for the race
4. Bullet point, concise, important information about the event (ie. Docking info, party info, classes included, racing course info, registration deadlines, special discounts or incentives, etc.)
5. Registration Link for the Regatta
6. Any other contact, info link, or address that you need to convey
7. Club Logo, Burgee, or Event Logo (200 dpi resolution)
8. Any sailing pictures would be great (perhaps from the regatta in prior years). Visuals are always a plus! (200 dpi resolution)
9. **A specific date that you would like the Campaign to be sent out.**



President's Report

- Customer Relationship Management (CRM) Tool
 - Currently in beta testing
 - Rollout early 2026
 - Experienced delays as original proposed solution was a bad fit
 - Identified and implemented a different solution



Treasurer's Report: John Wayshner

- Treasurer's Report:
 - Control Costs: Expenses have been slashed
 - Build Reserves
 - Meet Program Goals



Treasurer's Report - John Wayshner, CMA

- 2026 Proposed Budget

Proposed CBYRA 2026 Budget													
Dec. 2025 Cash On Hand . . . -->				Operating Act			\$22,000		Reserve Act			\$2,000	
Income Sources				Fixed Expenses					Variable Expenses				
Clubs/Sailing Center	\$	12,000	24.0%	Insurance	\$	4,300	8.6%	Grants	\$	12,000	23.9%		
GreenBook Pages	\$	6,140	12.3%	Contant Contac	\$	1,700	3.4%	Software Develop	\$	2,000	4.0%		
Adults	\$	21,230	42.5%	Zoom	\$	1,300	2.6%	Website Support	\$	3,000	6.0%		
Assoicate	\$	1,305	2.6%	WordPress	\$	350	0.7%	Accounting Support	\$	1,500	3.0%		
Family	\$	3,990	8.0%	Google	\$	100	0.2%	Recognition	\$	9,300	18.6%		
Junior	\$	2,440	4.9%	PayPal/CC fees	\$	1,300	2.6%	Jr Recognition	\$	2,100	4.2%		
Donations:	\$	2,180	4.4%	OOMA	\$	420	0.8%	Education	\$	4,870	9.7%		
Sail Numbers:	\$	625	1.3%	QuickBooks	\$	1,380	2.8%	Subscriptions	\$	1,300	2.6%		
				Storage Shed	\$	1,200	2.4%	Misc Expense	\$	1,500	3.0%		
				WPENGINE	\$	500	1.0%						
Estimated 2025 Income	\$	49,910		Total	\$	12,550	25.0%	Total	\$	37,570	74.96%		
Estimated 2025 Expenses	\$	(50,120)											
Cash on Hand	\$	24,000											
Est. Dec. 2026 Balance	\$	23,790											

CBYRA-PHRF
50/50 Cost Sharing
on Webinars



Treasurer's Report - John Wayshner, CMA

- Income

Clubs/Sailing Center	48@250		\$ 12,000			pp fees
GreenBook Pages			\$ 6,140			
Individuals	386@55		\$ 21,230			930
Assoicate	29@45		\$ 1,305			60
Family	57@70		\$ 3,990			170
Junior	122@20		\$ 2,440			145
Donations:	2180		\$ 2,180			
Sail Numbers:	625		\$ 625			
			\$ 49,910			

CBYRA-PHRF
50/50 Cost Sharing
on Webinars



Treasurer's Report - John Wayshner, CMA

- Every 100 Members @ \$55 = \$5500 in Revenue that can go towards your organization's events!
- Share with us the information about your racers,
- Numbers Count, who shows and races One Design and Big boats.



Treasurer's Report - John Wayshner, CMA

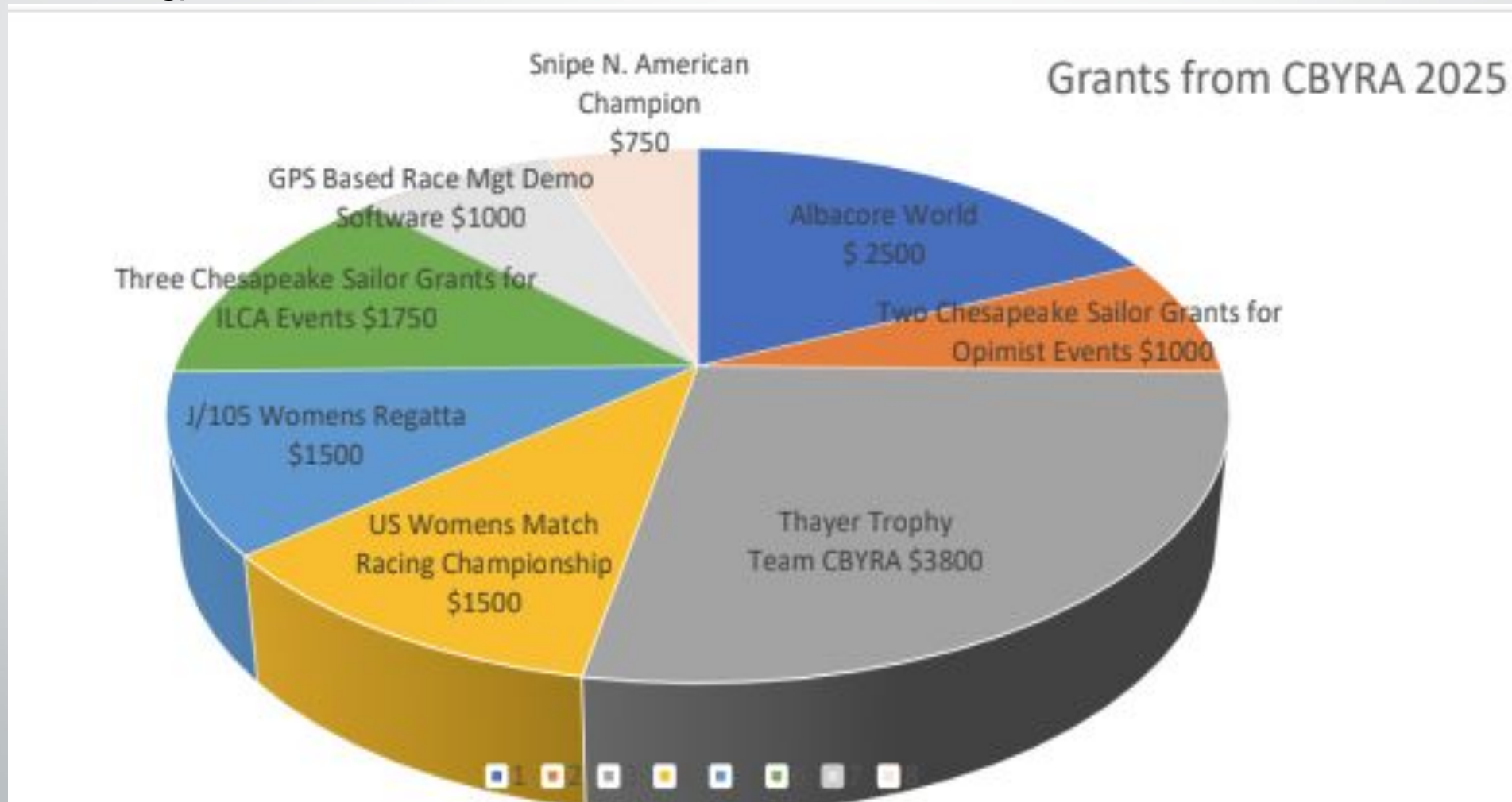
- Membership Chart





Treasurer's Report - John Wayshner, CMA

- Grants Chart
 - Total of \$13,800





Junior Division: Maxwell Plarr

The future of Chesapeake Bay Sailing



Junior Division: Maxwell Plarr

- **The Chesapeake Bay Yacht Racing Association Junior Division is spearheading the future of our sport.**
- **The Junior Division is strong and prospering.**
- Participating members are sending sailors throughout the Chesapeake Bay region to compete on a regular basis.
- Multiple yacht clubs are operating excellent year round race programs and learn to sail camps to enhance every level of desired participation.
- Clubs such as Annapolis Yacht Club and Hampton Yacht Club have been at the forefront of the National Optimist circuit.
- In 2025, CBYRA Junior Leadership developed several clinics (Opti, C420, ILCA, +) dedicated to supporting learn to race programming and the sharing of ideas between coaches and clubs. These clinics were subsidized by CBYRA and were very well received.
- In 2025, Norfolk Yacht and Country Club hosted the Optimist Team Trials bringing nearly 300 of the best Opti sailors to the southern Chesapeake Bay.

Junior Division: Maxwell Plarr

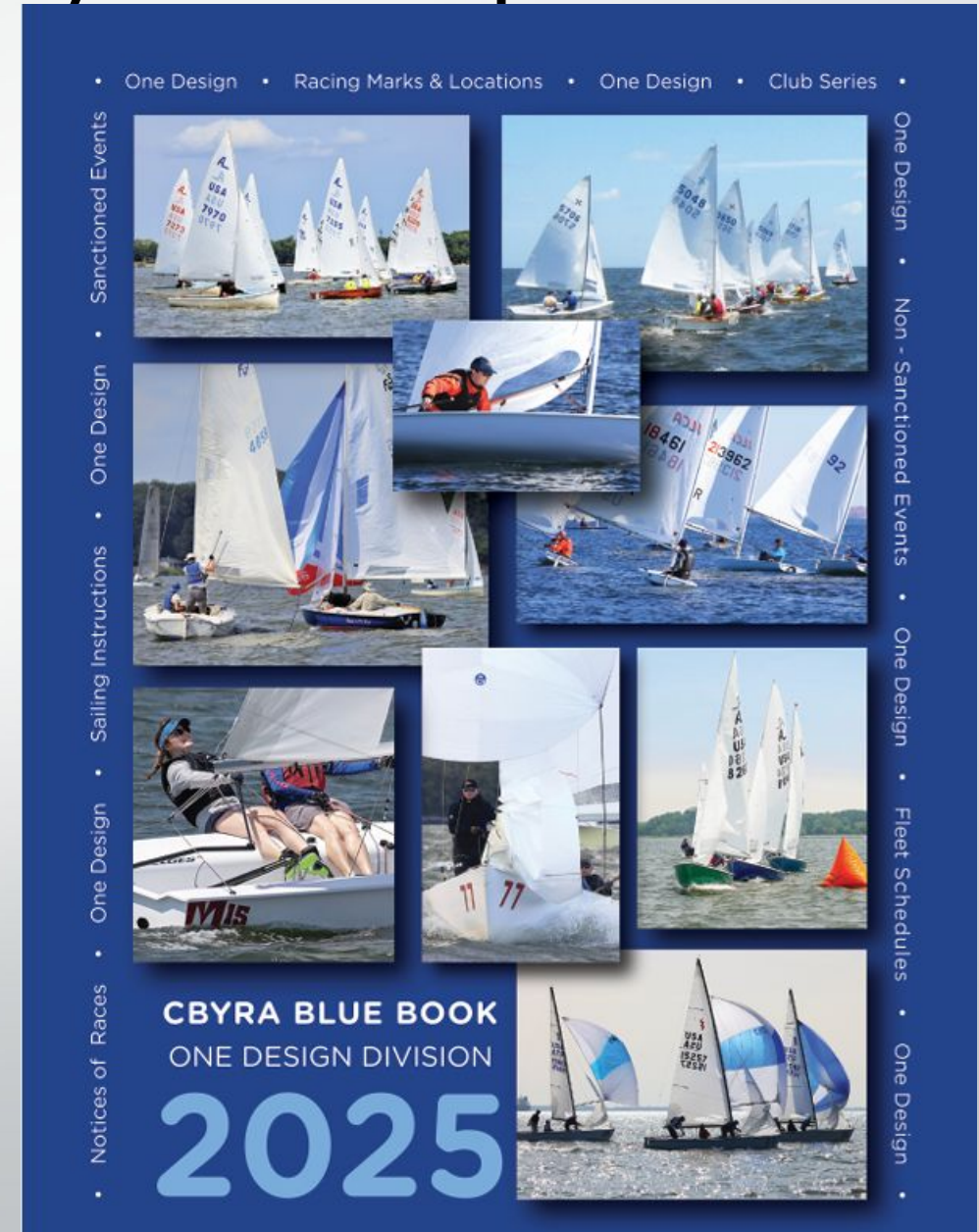
- 2026 Jr. HP Schedule

Date	Host	Regatta
May 16-17	Severn Sailing Assoc.	*29er Intro Clinic (NOT HP)
May 27-31	Fishing Bay Yacht Club	*M15 Intro Clinic (NOT HP)
June 20-21	Fishing Bay Yacht Club	Commonwealth Cup VA State Championship
June 23	Norfolk Yacht & Country Club	Jr. Annual
June 25-26	Hampton Yacht Club	USODA Chesapeake Bay Championship/Jr. Annual
June 29	West River Sailing Club	Maryland State Championship
June 30	Annapolis Yacht Club	Jr. Annual
July 1	Severn Sailing Assoc.	Sandy MacVicker Jr. Regatta
July 9	Baltimore County Sailing Center	Jr. Regatta
July 10	Gibson Island Yacht Club	Jr. Annual
July 18-19	Cambridge Yacht Club	Admiral Byrd Regatta
July 18-19	Fishing Bay Yacht Club	Annual
July 22	Lewes Yacht Club	Jr. Regatta
July 23	Rock Hall Yacht Club	Jr. Annual
August 6	Miles River Yacht Club	Jr. Annual
August 8-9	Tred Avon Yacht Club	Oxford Regatta
September 18-20	Norfolk Yacht & Country Club	*Hinman TR Championship (NOT HP)
September 19-20	Tred Avon Yacht Club	*Green Fleet Clinic (NOT HP)
September 19-20	Tred Avon Yacht Club	Pumpkin Patch Regatta (Fleet Sat/ Team Sun)
November 7-8	Annapolis Yacht Club	Halloween Howl

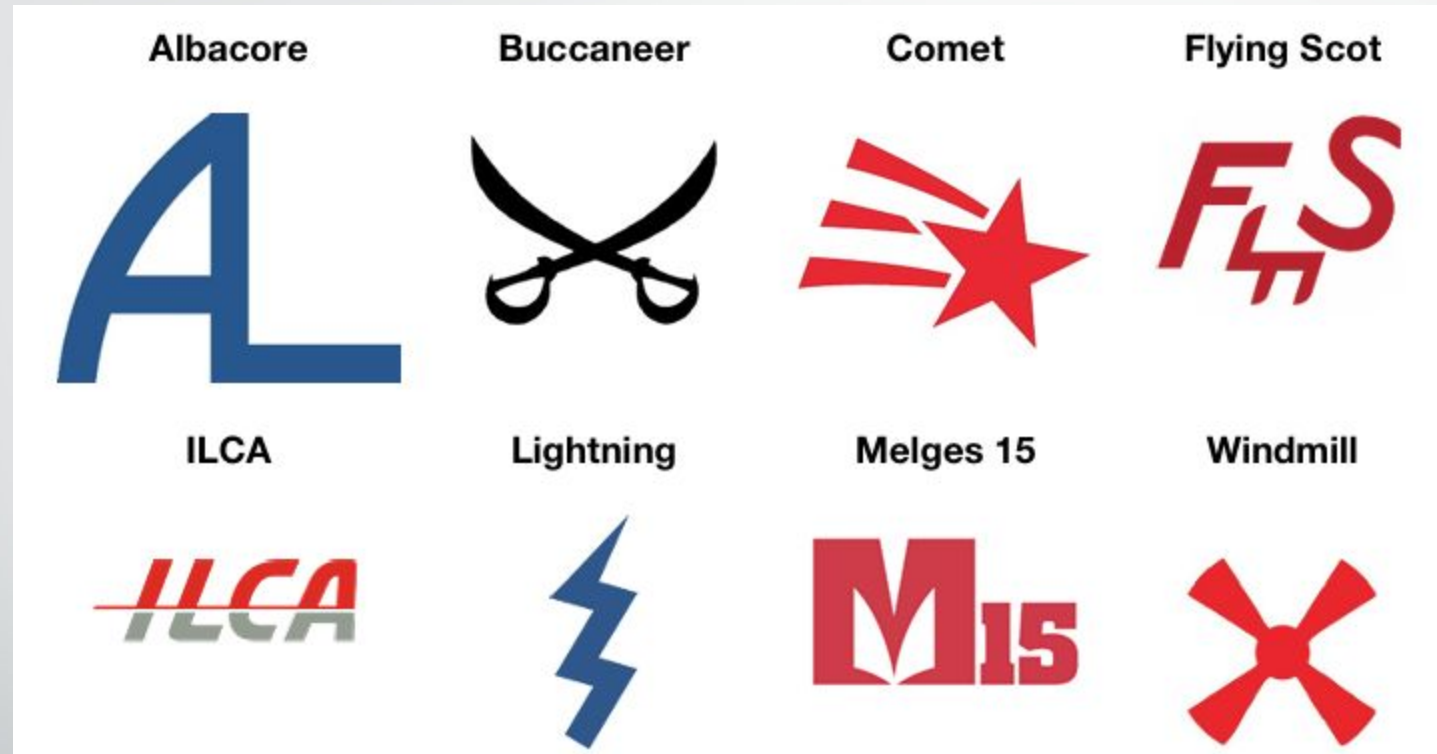


One Design Racing: Tyler Phillips

- Second year of the revised Blue Book since the early 2010's
 - 8 Class Schedules
 - 16 Clubs Represented



2025 8 One Design Sanctioned Classes



- 8 Sanctioned Classes in 2025
- 15 Provisional Classes in 2024



Cruising One Design: Beth Scheidt

- Return of the Green Book all regions/all classes schedule
- 11 Class Schedules
- 28 Clubs Represented

2024 CBYRA Regions 1,2,3,4N, 4S Handicap, COD, and Selected One-Design				2024															
v - PHRF Chesapeake Distance Challenge				2024															
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2025 9 COD Sanctioned Classes



- J/22 Provisional Status
- J/29 Provisional Status
- CBYRA Grants provided
 - J/105 Women's Regatta
 - J/105 Class GPS Based Race Mgt Demo Software

2025 COD 9 Sanctioned Classes



- J/105 is the strongest and most active Class



Handicap Division: Nelson Pemberton

Handicap Classes

Current Handicap Sanctioned Classes



- Participation is slightly lower than 2024
- The division is splintered with some competitors racing in multiple Classes (CRCA, ORC, and PHRF) but qualifying in none.
- Expect to see similar trends as 2024 where there were no PHRF HP qualifiers for Regions 1, 2, and 3.



Coming in 2026

- Work on Deployment and roll-out of CRM
 - This will give clubs and CBYRA more of the metrics
- Cumulative High Point Scoring with all Divisions
- Continue Expansion of All Membership Classes
- Development and Fund Raising
- Support of Education and Mentorship of new Race Officers

Coming in 2026

- Education - Webinars
 - Sponsored by CBYRA and PHRF of the Chesapeake

Education Type	Date Start	#Nights/Sessions	Presenter	Topics
Online Webinar	1/14/2026	Session 1	Dave Perry	The Rules from Start to Finish - 1
Online Webinar	1/21/2026	Session 2	Dave Perry	The Rules from Start to Finish - 2
Online Webinar	1/28/2026	Session 1	Vakaros	Session 1
Online Webinar	2/4/2026	Session 1	Gary Jobson	Session 1
Online Webinar	2/11/2026	Session 1	North Sails (TBR)	TBR
Online Webinar	2/18/2026	Session 1	Chelsea Carlson Freas	Weather - Sea Tactics 1
Online Webinar	2/25/2026	Session 2	Chelsea Carlson Freas	Weather - Sea Tactics 2
Online Webinar	3/4/2026	Session 3	Dave Perry	The Rules from Start to Finish - 3
Online Webinar	3/11/2026	Session 2	Gary Jobson	Session 2
Online Webinar	3/18/2026	Session 4	Dave Perry	The Rules from Start to Finish - 4
Online Webinar	3/25/2026	Session 3	Gary Jobson	Session 3

Coming in 2026

- Education - Race Officer Training
- Subsidized by CBYRA

Education Type	Date Start	Date Finish	#Days/Sessions	Host	US Sailing Training Type
In-person Training	Feb 2026	1/0/1900	1	AYC	Judges Training - Protest Day
In-person Training	TBR	1/0/1900	1	HYC	Basic Race Management Seminar
In-person Training	1/22/2026	2/1/2026	2	EYC	Advanced Race Management Seminar (ARMS)
In-person Training	TBR	1/0/1900	1	TAYC (TBR)	Basic Race Management Seminar
In-person Training	12/13/2025	1/0/1900	1	NYCC	Basic Race Management Seminar

- If your Club would like to host a US Sailing Seminar pls let us know.
- The host club would be expected to fill 1/2 of the 20 seats with local/regional participants
- HYC and TAYC or another mid-Bay club would be ideal



Direction for 2026

- Work on Installation of CRM
 - This will give clubs and CBYRA more of the metrics
- Improvements to Cumulative High Point Scoring with all Divisions
- Continue Expansion of All Membership Classes
- Development and Fund Raising



Additional Direction for 2026

- There will need to be some hard discussions & difficult decisions
 - Handicap Division splintered by too many rating rules CRCA, ORC, PHRF
 - The division is splintered with some competitors racing in multiple Classes (CRCA, ORC, and PHRF) but qualifying in none.
 - Expect to see similar trends as 2024 where there were no PHRF HP qualifiers for Regions 1, 2, and 3.
 - Regions 4N & 4S had the lion's share of PHRF qualifiers in 2024, expect the same for 2025
 - 4N competitors are exclusively PHRF
 - 4S competitors are PHRF with small ORC Class
 - CBYRA also scored the 2024 HP Baywide in order to increase recognition
 - Included the same 4N & 4S qualifiers
 - Picked up an additional 2 qualifiers in region 2 PHRF A & B from SMSA
 - May need to consider shifting away from PHRF regions to Northern & Southern Bay
 - May need to consider shifting HP scoring to Baywide in the future
 - May need to consider reducing the number of regattas/races to help concentrate participation in larger or more popular events



CBYRA Needs your help in 2026 and beyond

- CBYRA has been operating with minimal staff and several vacant positions for the past couple of years
- We need the Clubs & Delegates to step up to help continue the mission serving the Chesapeake Bay sailing community
- Please help us fill the following positions so we can more effectively support the Clubs/OA's and the sailing community
 - VP of Race Management
 - Outreach
 - Secretary

Elections - Proposed Sale of Officers 2026

2026 Proposed Slate of CBYRA Officers		
Position	2025	2026
President	Josh Colwell	Seeking Nominations <u>Current Candidate(s):</u> David Dodson (CRCA)
Secretary	Vacant	Seeking Nominations <u>Current Candidate(s):</u>
John Wayshner (Treasurer)	John Wayshner	Seeking Nominations <u>Current Candidate(s):</u> Kieth Skowran
VP Outreach	Vacant	Seeking Nominations <u>Current Candidate(s):</u>
VP Race Management	Tyler Phillips	Seeking Nominations <u>Current Candidate(s):</u>
Handicap Division	Nelson Pemberton	Nelson Pemberton
Cruising One Design	Beth Scheidt	Beth Scheidt
One Design Division	Tyler Phillips	Tyler Phillips
Junior Chair	Maxwell Plarr	Madde Vachon (TBR)
US Sailing Rep	Bruce Bingman	Bruce Bingman
Past president	Jon Anthony	Josh Colwell
Region Representatives		
Region 1	Lee Budar-Danoff	Lee Budar-Danoff
Region 4	John Blais	E. Randy Goodman

New Business

- Reminder to please have your draft GB schedules submitted by the week of 12 -Jan 2026 with a scheduling meeting tentatively planned for Sat 17 Jan 2026
- CBYRA needs help from individuals with skills and bandwidth
 - Can some of the Delegates please help?
- Discuss increasing CBYRA Membership Fees
 - Not changes since 2010
 - Not keeping up with cost of living or inflation
- Other business or comments?
- Complaint department?



Adjournment